



ENGLISH FOR INSURANCE PROFESSIONALS

This course is aimed at insurance professionals working in an international business environment who need to improve their communication skills in English.

COURSE CONTENT

- insurance-specific consultation training
- consultation and sales training
- communication training

The course is designed to develop participants' language and communication skills in a professional context. The course focuses on active speaking and writing skills and communication strategies. In order to provide a framework for the course, topic areas may include:

- types of insurance
- risk and hazard
- liability proposals and policies
- risk assessment
- claims and claims handling

LANGUAGE ABILITIES

The key language and skills you will learn in the course include:

- insurance vocabulary expansion
- giving presentations
- effective communication skills for meetings and negotiations
- effective participation in discussions
- written communication including email, reports, formal letters and legal clauses
- effective telephoning skills
- hosting visits, socialising
- listening skills

BENEFITS

By the end of the course you will be able to:

- discuss and negotiate terms of insurance policies
- participate in meetings with brokers and other fellow professionals
- use accurate language of insurance vocabulary and terminology, grammar, pronunciation

KEY FACTS

- min. level B1
- 20 Cicero Credits for certified courses
- aimed at insurance professionals and brokers needing to improve their business communication skills in a foreign language